

Agenda - Day One

- 9:00 - 9:20** Grand Opening/ Welcome/ Prayer/ Introductions
- 9:20 - 9:30** Opening Remarks from the Chair
- 9:30 - 9:50** **Impact Investing to Create Long Term Wealth and Partnering with Interested Parties**
- *Kelly Rodgers, Rodgers Investment Consulting, Workshop Host*
The 10th edition of the Workshop will develop a number of key themes geared towards partnering with each other and outside interests.
- 9:50 - 10:30** **Fiduciary Duty**
- *Douglas Buchmayer, Gowlings*
Fulfilling your fiduciary duty is critical for Trustees, Elected Leadership and Senior Administrative and Financial Staff. This session is designed to give delegates a thorough understanding of what it is, and tips on how to ensure that they are meeting a fiduciary Standard of Care.
- 10:30 - 10:50** Refreshment Break
- 10:50 - 12:00** **Trust Basics - Jeff Harris, Myers Weinberg**
This is a primer for those who are new to the area of Trusts or just want a refresher course.
Investment Basics - Steven Smith, Beutel Goodman
This session will cover basic investment concepts and principles.
Limited Partnerships and other Corporate Structure - Wayne McDonald, KPMG
Many Communities are looking at alternative structures to hold and manage their wealth. This session will outline the basic structures and considerations to determine if they are appropriate.
Measuring and Tracking the Effectiveness of Trust Spending - Performance Measurement
- *Guillaume Vadeboncoeur, Deloitte*
Most Trusts and investment portfolios use Benchmarks to evaluate the success of their investment manager. This session will discuss how to develop Benchmarks to evaluate the success of the spending in achieving the long term goals established by the Community.
- 12:00 - 12:30** **Introduction to the Investment Challenge & Trade Round One**
Throughout the three days of the Workshop, teams will compete to manage simulated portfolios. News will occur at regular intervals, allowing teams to change their portfolio holdings. At the conclusion, prizes will be awarded to the winning teams.
- 12:30 - 1:30** Lunch - Round 1 Trades must be submitted by 1:30
- 1:30 - 2:40** **Trust Advanced - Douglas Buchmayer, Gowlings**
This session will address some of the more complex issues that a Trust may face as time progresses and the Community evolves.
Investment Advanced - Wayne Wilson, Lincluden
For delegates with knowledge and experience in investments. This session will help them build on that knowledge and introduce more advanced concepts and theory.
Alternative Investments - Sheila Norman, CGOV
Alternatives include Hedge Funds, Private Equity Infrastructure and Real Estate. Are these appropriate for your Trust? Learn how to identify which ones might be, and how to incorporate them into your investment plans.
Types of Trust Structures - Lisa Ethans, Deloitte
There are many ways a Trust can be structured. This session will identify the options and examine which structures are most appropriate in different situations, and some of the key considerations that should be addressed.
- 2:40 - 2:55** Refreshment Break
- 2:55 - 3:40** **Conflict of Interest Panel - Wayne McDonald, KPMG; Jeff Harris, Myers Weinberg; TBD**
The financial services industry is full of conflicts of interest. This panel will identify some of the key issues and implications and provide a guide to 'best practices' in managing potential conflicts.
- 3:40 - 4:20** **Qualifying Donee - Mark Blumberg, Blumberg Segal LLP**
Some First Nations and Settlements can be registered as Qualified Donees with CRA. This session will explore why this may create opportunities to access additional funding from the Philanthropic sector.
- 4:20 - 5:00** **Investment Challenge - Results and Next Trading Round**
First edition of the Turtle Island Financial Times is announced and distributed. Results of the first Trading Round and team standings announced. Turtle Island Securities Commission (TISC).

Agenda - Day Two

- 9:00 - 9:15** Opening Remarks from the Chair
- 9:15** **Deadline for Round 2 Trades**
- 9:15 - 10:15** **Tax Considerations - Jaimie Lickers, Gowlings**
When developing Trusts, development corporations, or limited partnership agreements, there are key tax issues to be aware of to ensure that taxes owing can be minimized.
- 10:15 - 10:40** **An Introduction to Impact Investing - Kelly Rodgers, Rodgers Investment Consulting**
This session will provide an overview of the various types of Impact Investing and introduce delegates to some of the potential options.
- 10:40 - 11:00** Refreshment Break
- 11:00 - 11:40** **Panel Discussion: Bill C 27 First Nations Financial Transparency Act**
- Patrick Wedaseh Madahbee, Grand Council Chief, Anishinabek Nation
- Chief Dean Sayers, Batchewana First Nation of Ojibways
- Kelly Rodgers, Rodgers Investment Consulting
Bill C 27 adds another layer of complexity to the development of First Nation Trusts. Communities will now have to consider the impact of Bill C 27 when determining what type of Trust structure is most appropriate. The panel will address some of the key issues arising from this legislation that need to be considered in making decisions on the development of a Trust.
- 11:40 - 12:15** **Your Role as a Responsible Shareholder - Andrew Hoffman, Leith Wheeler**
Engaging as a shareholder can influence corporate behaviour and advance Aboriginal rights. This session will address the various options and levels for engagement.
- Identifying Potential Philanthropic Funders & Effective Grant Applications**
- Cathy Mann, Cathy Mann Associates
To access funding from Private Foundations, you must ensure your grant application stands out. Learn tips that will assist you in getting your application noticed and funded.
- Spending and Disbursement Policies and Levels - Sheila Norman and Don Cranston, CGOV Asset Management**
How to generate sustainable income to meet the current needs, and the needs of generations to come. Ensuring consistent income that can offset some of the market's extreme ups and downs, without taking on too much risk.
- Avoiding Bill C27 Consolidation - Wayne McDonald, KPMG**
Some Communities may not want their Trusts and other business ventures consolidated with the Aboriginal government's Audited Financial Statements. This session will outline some of the key structural considerations that need to be considered and incorporated.
- 12:15 - 12:30** **"Turtle Island Financial Times" Issue 2 Release Announcement of Results of Trade Round 2 Team Standings and Team Meetings.**
- 12:30 - 1:15** Lunch
- 1:15 - 1:30** **Deadline for Round 3 Trades**
- 1:30 - 2:30** **Successful Community Based Economic Development - Todd Hoskin, Ulnooweg Development Inc.**
Ulnooweg Development Inc. is an Aboriginal Capital Corporation serving Communities in Atlantic Canada. They have assisted Community owned business and Aboriginal entrepreneurs, and since its inception, have provided over \$50 million to Aboriginal entrepreneurs. This experience and history gives them unique insights into the key criteria and best practices to ensure the long term success and growth of these businesses.
- 2:30 - 3:00** **Panel Discussion: Is Impact Investing Prudent for your Trust?**
- Sean Holt, Purpose Capital
- Kelly Rodgers, Rodgers Investment Consulting
- TBD
The panel will discuss the pros and cons of Impact Investing for Aboriginal Trusts and capital pools from the perspective of ensuring that a prudent approach is taken.
- 3:00 - 3:20** Refreshment Break

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*Please Note: Agenda is subject to change due to unforeseen circumstances of presenters or venue.

Agenda - Day Three

Continued...

3:20 - 4:10

Key Governance Issues for Successful Economic Development - Marcia Nickerson, Institute on Governance

IOG has conducted extensive research on the link between strong governance and economic success in Indigenous Communities, both in Canada and internationally. She will share some of the key principles and findings that lead to success.

Finding Yield in a Low Interest Rate Environment - Brian Holland, Guardian Capital LP

With interest rates at very low levels many investors are having challenges generating sufficient annual income to meet their spending needs. This session will address some of the strategies that can be employed and how to assess the associated risks.

Panel Discussion: Professional Services Panel on Great Clients

- **Moderator: Andrew Mitchell**

- **Panelists: Simon Bedard, Mackenzie; Jeff Harris, Myers Weinberg; Guillaume Vadeboncoeur, Deloitte; Leilani Walkush, Breakwater Investment**

By being proactive, Trustees can improve their relationship with their professional services firms. This panel will provide insights from the professionals' perspective on client behaviours that lead to even better service and a smoother relationship and more effective outcomes.

Panel Discussion: Philanthropic Funders Panel

- **Moderator: Brad Offman**

- **Panelists: Arti Freeman, Trillium Foundation; Erica Barbosa Vargas, The McConnell Foundation; Victoria Grant, The Temagami Community Foundation**

Representatives of public and private foundations will share insights on what they look for in grant applications.

4:20 - 4:30

Release of Issue 3 "Turtle Island Financial Times" and Announcement of Team Standings

5:00

Deadline for Round 4 Trades

6:30

Banquet and Entertainment by Greg Frewin Magic Theatre, private dinner and show

9:00 - 9:15

Opening Remarks from the Chair

9:15 - 9:35

**"Turtle Island Financial Times" Issue 4 Release
Announcement of results of Trade Round 4 and Team Standings**

9:35 - 10:20

National Aboriginal Trust Officers Association (NATOA) Accreditation Program

- **Mark Sevestre, Six Nations and Stan Bobb, Kahkawistahaw, NATOA Board Members**

NATOA has developed an on-line training program to assist community Trustees and leadership in fulfilling their duties and responsibilities.

10:20 - 10:40

Refreshment Break

Deadline for Round 5 Trades

10:40 - 11:30

Investment Manager Search - Geewadin Elliott

Geewadin served as an initial Trustee for his community when they established a trust. He will share some of his experiences and what he learned since.

Incorporating Impact Investing into your Investment Policy Statement

- **Wayne Wilson, Lincluden Investment Management**

This session will provide insights on how to develop an overall investment governance framework and Investment Policy Statement that can incorporate SRI and Impact investing.

Trust Development Case Study - Cactus Cook Sunday, MCA

Follow one community's approach to developing their trust agreement. Community consultation and a collaborative approach was their approach to developing a trust specifically designed for their own community.

11:30 - 12:30

Capital Markets Outlook - Andrew Mitchell, Ridgewood Capital Asset Management

What does the coming year hold for investment portfolios? What are the risks to prepare for?

12:30 - 1:30

Lunch

Announcement of Investment Challenge Winners and 2015 Workshop

1:30 - 2:00

**Draws and Door Prizes - Winners must be in attendance to collect their prize.
Conference Close**